



# PRESS RELEASE

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## PRODUCTIVITY GOES UP 40% WITH TOTALMOBILE

### Capita Software Services To Market Leading Mobile Solution

Anyone in doubt about the mobile working revolution only needs to look at TotalMobile – its users are saving hundreds of thousands of pounds a year and seeing productivity rise by up to 40%. Staff at one customer are completing 30 extra jobs a day. That's over £500,000 of efficiency savings per year, not to mention the savings on paper and printing. And they are all reducing their carbon footprints, because staff mileage is down.

Because of this success TotalMobile has now been adopted by major channel partners including Capita Software Services, a division of one of the biggest IT outsourcing organisations in the UK, and AT&T, a leader in Telecommunications services in the USA. AT&T already has projects under way across America, including the Massachusetts Bay Transport Authority and the Arizona Traffic Monitoring group. Capita Software Services is now launching Capita TotalMobile in the UK. They chose it after assessing all the key mobile systems, and are about to announce their first implementations here.

*"We are partnering TotalMobile Solutions Ltd., mainly because we see TotalMobile as the first truly enterprise-wide solution. Up to now, mobile has been very much departmental,"* Capita Software Services said. *"But TotalMobile interfaces with existing software across all departments, and customers want mobile they can deploy easily throughout the organisation."*

This is directly in line with current national policy, too. Chris Haynes, Senior Advisor on the government's E-Government Project Team says: *"Remote working is key to the government's efficiency agenda"*.

The other big reason why Capita Software Services chose TotalMobile is that it's the only solution that has been designed exclusively for the front line worker.

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Other mobile products have typically been designed primarily to suit the back office. TotalMobile transforms the front line by making the user's job so much easier. This is why workers love TotalMobile, and it's why their productivity increases so much. People can do their work faster, more easily and with less risk of error. TotalMobile interfaces perfectly with Capita Software Services and third-party systems.

*"Capita TotalMobile reflects our continued focus on supporting the public sector to become more efficient and provide a better, more personal service to its customers."* Paul Millard, Operations Director at Capita Software Services, said.

TotalMobile is also the only system that lets people keep on working even if they lose connectivity and then seamlessly re-connects in the background when a signal is available. It is flexible, too. It works equally well with PDAs, laptops and tablet PCs. It is the easiest and fastest mobile system to implement, and there are specific applications that can transform performance for local authorities and housing associations.

#### **The People-Less Office?**

*"This is the mobile decade,"* Ronnie Geddis, Group Sales and Marketing Director of TotalMobile Solutions Ltd., said. *"Mobile must be the way forward for every Local Authority. We believe it's going to underpin all the real business efficiencies and productivity gains they make. Everyone used to talk about the paperless office. Perhaps we'll soon be talking about the people-less office."*

—RELEASE ENDS—

#### **FOR MORE INFORMATION**

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#### **Notes For Editors:**

1. The TotalMobile solution for mobile working is now being used by over 50 organisations in the UK, including Newcastle City Council, CHP (Chelmer Housing Partnership), Incommunities, Swindon Commercial Services, Bolton at Home, South Tyneside Homes, Kirklees Council, Monmouthshire County Council and Aberdeen City Council.
2. TotalMobile is the enterprise-wide mobile working system designed specifically to help

Local Authorities and Housing Associations to control their costs and performance. It can be used equally well by all departments to raise efficiency, cut energy usage, encourage joined-up working and increase compliance.

TotalMobile is owned and developed by TotalMobile Solutions Ltd., which is a subsidiary company of Consilium Technologies.

Further information on TotalMobile can be found at: [www.totalmobile.co.uk](http://www.totalmobile.co.uk)

Capita TotalMobile is being launched in April 2010.

3. Capita Software Services attributes its position as the leading supplier of software solutions to the public sector and housing marketplace, to its strong partnership approach. It works closely with customers to provide tailored systems in the disciplines of customer services, mobile technology, payment collection, income management, revenues and benefits processing and services and policy training. Capita Software Services' customers benefit from a bespoke service, helping them to streamline their processes and deliver a high performance citizen-centric service.

As a division on the Capita Group Plc, the company has experienced strong and consistent growth since its inception in 1994 and works with over 70 per cent of local authorities in the UK. Further information can be found at: [www.capita-software.co.uk](http://www.capita-software.co.uk)